



WORKFORCE ASSISTANCE

Our Business Development team conducts ongoing outreach and visits with local companies to better determine workforce assistance eligibility and to aid with the grant application process.

Existing Employees

Incumbent Worker Training (IWT) Grant

- Businesses may use a public, private, or in-house training provider based on the nature of the training
- No employee wage restriction
- Reimbursable training expenses can include instructor wages, curriculum development, materials, and textbooks

Employed Worker Training (EWT) Grant

- Trainees must be existing, full-time employees at time of training, with wages that do not exceed \$26/hour
- Reimbursable training expenses can include instructor wages, curriculum development, materials, and textbooks
- Training must result in a certification or certificate of completion

New Employees

Florida Flex

- Program is customized, flexible, and responsive to individual company needs
- Employee wages must be at least 125% of the average wage in Florida
- Reimbursable training expenses include instructor wages, curriculum development, materials, and textbooks

On-the-Job Training (OJT) Grant

- Employers are reimbursed up to 50% of an eligible employee's wage for up to the first 10 weeks of employment
- Eligibility of applicants will be determined by CareerSource Tampa Bay

Screening and Recruitment Assistance

- Assistance with recruiting potential candidates via social media, job fairs, and other onsite recruitment events
- Posting of open positions to Employ Florida Marketplace
- Screening potential applicants to ensure candidates are qualified

Other Services

- Competitive Labor Cost Analysis
- Customized Workforce Research and Market Intelligence Reports

“ *Our recent growth has been tremendous due to exciting trends in natural and organic foods. Thanks to the Tampa Hillsborough Economic Development Corporation and CareerSource Tampa Bay, we've been able to establish strong roots with talent right here in the Tampa Bay region, and we're continually adding to our team.* **”**

- Erin Meagher, Chief Coconut (Founder), Beneficial Blends LLC/Kelapo

These services, and more, are available through the Tampa Hillsborough Economic Development Corporation's Business Development team in partnership with CareerSource Tampa Bay and CareerSource Florida. For more information, please contact us at (813) 218-3300 or visit us at tampaedc.com.
